

School of Economics
UNSW Business School
University of New South Wales
Kensington, NSW 2052
Australia

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Y. JANE ZHANG

RESEARCH AREAS:

Experimental Economics, Preference Formation, Culture and Economics, Political Economy

ACADEMIC APPOINTMENTS:

Professor, University of New South Wales, School of Economics (2025 – present)
Associate Professor, University of New South Wales, School of Economics (2019 – 2024)
Associate Professor, Hong Kong University of Science and Technology, Division of Social Science, Kowloon, Hong Kong (2019)
Assistant Professor, Hong Kong University of Science and Technology, Division of Social Science, Kowloon, Hong Kong (2011 - 2019)
Visiting Assistant Professor, U.C. Berkeley, Department of Economics (Fall 2011)

EDUCATION:

Ph.D., Economics, U.C. Berkeley
B.A., Economics, Stanford University

PUBLICATIONS:

“The fundamental determinants of protest participation: Evidence from Hong Kong’s antiauthoritarian movement,” (with Davide Cantoni, Louis-Jonas Heizlsperger, David Y. Yang, and Noam Yuchtman). *Journal of Public Economics*, (2022) 211, 104667.

“The Competitive Woman: Evolutionary Insights and Cross-Cultural Evidence into Finding the Femina Economica,” (with Alessandra Cassar). *Journal of Economic Behavior and Organization*, (2022), 197, 447-471.

“Persistent Political Engagement: Social Interactions and the Dynamics of Protest Movements,” (with Leonardo Bursztyn, Davide Cantoni, David Y. Yang, and Noam Yuchtman). *American Economic Review: Insights*, (2021), 3(2), 233-50.

“Multiple Switching and Data Quality in the Multiple Price List” (with Chi Wai Yu and Xuejing Zuo). *Review of Economics and Statistics*, (2021), 103(1), 136-150.

“Protests as Strategic Games: Experimental Evidence from Hong Kong’s Anti-Authoritarian Movement” (with Davide Cantoni, David Y. Yang, and Noam Yuchtman). *Quarterly Journal of Economics*, (2019), 134(2), 1021-1077.

“Culture, Institutions, and the Gender Gap in Competitive Inclination: Evidence from the Communist Experiment in China.” *Economic Journal*, (2019), 129(617), 509-552.

“Curriculum and Ideology” (with Davide Cantoni, Yuyu Chen, David Y. Yang, and Noam Yuchtman). *Journal of Political Economy*, (2017), 125(2), 338-392.

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“Competing for the benefit of offspring eliminates the gender gap in competitiveness” (with Alessandra Cassar and Feven Wordofa). *Proceedings of the National Academy of Sciences*, (2016), 113(19), 5201-5205.

WORKING PAPERS:

“Response to Competition: Gender, Domains, and STEM Choice” (with Fanghua Li)

“Can Experimental Economics Explain Competitive Behavior Outside the Lab?”

IN PROGRESS:

“Gender Gap in Performance and Exam Format” (with Fanghua Li)

“Managing Screenshot: Feedback and (Soft) Commitment” (with Zhongwen Chen, Erte Xiao, and Xiaojian Zhao)

“Signaling Cooperative Intent in a Public Goods Game with Endogenous Institution Formation” (with Gautam Bose and Samuel Pietsch)

“Does Media Reporting on Corruption Influence Beliefs about Fairness?” (with Xincheng Ge)

NON-REFEREED PUBLICATIONS:

“Introduction to special issue on ‘Economic experiments in the lab and in the field in developing countries’” (with Bertil Tungodden and Shachar Kariv). *Journal of Economic Behavior and Organization*, (2015), 118, 1.

ACADEMIC SEMINARS AND CONFERENCE PRESENTATIONS (Since 2022):

2024: Department of Economics Gender Coffee (Stanford University), Academic Seminar, Stanford Center on China’s Economy and Institutions (Stanford University)

2023: Department of Economics (Australian National University), STEP UP ‘what works in education’ (University of New South Wales), Department of Economics (University of Auckland), Department of Economics (Deakin University), Department of Economics (University of Melbourne), Economics Department (University of Technology Sydney)

2022: Department of Economics (University of Western Australia), Sydney Experimental and Behavioural Research Group (University of Sydney), Experimental Economics Seminar (University of Melbourne)

SUPERVISION:

PhD Student Supervision: Alice Calder, Mingkui Wen, Danyue Liang, Yaxin Liu

PhD Thesis Committee: Shuang Shi, Jiixin Xie, Lingwei Wu, Filip Fidanoski, Ian Hoefer Marti

MPhil Student Supervision: Yuan Tian, Yao Gong, Xincheng Ge

MPhil Thesis Committee: Xiaoyue Shan, Jiaying Chen, Jun Fang

Honours Student Supervision: Mirlinda Binakaj, Samuel Pietsch (University Medal winner)

PROFESSIONAL SERVICE:

Associate Editor for the *Journal of Economic Behavior and Organization* (2023 -)

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Co-chair of Econometric Society Australasian Meetings 2023

Member of the Australasian Regional Standing Committee of the Econometric Society (2023 -)

Guest editor for the Journal of Economic Behavior and Organization (special issue on Economic Experiments in Developing Countries) Volume 118, 1-414 (October 2015)

Co-organizer of First, Second and Third Symposium on Economic Experiments in Developing Countries in 2011 (UC Berkeley), 2012 (UC Berkeley), and 2013 (Norwegian School of Economics)

REFEREE SERVICE:

Economics Journals

American Economic Review, American Economic Journal: Economic Policy, China Economic Review, Economic Development and Cultural Change, Econometrica, Economic Journal, Economica, Economics and Human Biology, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Comparative Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Transition, Journal of the European Economic Association, Journal of Human Resources, Journal of Law and Economics, Journal of Public Economics, Journal of Political Economy Microeconomics, Journal of Urban Economics, Management Science, Oxford Economic Papers, Quarterly Journal of Economics, Review of Economics and Statistics, Review of Economic Studies

Other Journals and Grant-making Institutions

Human Nature, Journal of Conflict Resolution, Nature Climate Change, Proceedings of the National Academy of Sciences, Scientific Reports, Austrian Science Fund (FWF), National Science Foundation, Hong Kong Research Grants Council

GRANTS:

2022-2023	AUD\$20,000	Dean's Research Fellowship
2021	AUD\$10,000	Health@Business Grant; Chief Investigator
2019	HK\$831,992	RGC General Research Fund; Principal Investigator
2017-2021	€637,500	ERC Starting Grant, w/ HKUST as Partner Institution; Co-I (2017-19)
2016-2019	HK\$90,000	School Based Initiative, HKUST SHSS; Principal Investigator
2013-2016	HK\$493,100	RGC Early Career Scheme; Principal Investigator
2012-2014	HK\$100,000	RGC Direct Allocation Grant; Principal Investigator

AWARDS:

2022-2023	UNSW Business School, Dean's Fellowship
2021	UNSW Business School, Highly Commended Research Excellence Award
2013	Research Grants Council, Early Career Scheme (ECS) Award (for top funded proposals)
2010	U.C. Berkeley, Institute for Business and Economic Research, Dissertation Research Award
2008	U.C. Berkeley, Dean's Normative Time Fellowship
2001	Stanford University, Phi Beta Kappa

OTHER INFORMATION:

Languages: English (native), Mandarin (native), Shanghainese (native)

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